



## **Capabilities of the International Public Sector Practice**

**TenStep group** has extensive experience working with the public sector in program and project management in a wide scope of services; frequently our public sector projects and programs are funded or led by **International Development Institutions (the United Nations agencies and funds, the World Bank Group and regional development banks, the European Union's (EU) and US international development agencies**, various foundations and funds, as well as a host of Central, Federal, State and Local Government's agencies and institutions. Many TenStep offices work in public sector project and program management, in program and project monitoring and evaluation (M&E), and related assignments with EU or international institutions financing and technical assistance, and are coordinated by the International Public Sector Practice of the group.

The main services of the TenStep group in this practice area are: programme and project management training and consulting, technical assistance to public bodies on project and program design, management and monitoring, implementation of "Results-Based Management" (RBM) schemes, design and implementation of project or program Monitoring & Evaluation (M &E) frameworks, etc.. In terms of sectors of expertise, TenStep Public sector practice is focused in the following fields:

### **Economic Development:**

- Competitiveness, clusters and small and medium enterprise (SME) development
- Simplification and efficiency of the business and investment climate and environment
- Technology and innovation infrastructure assistance, project planning and management (technological innovation centres, institutes and parks, business incubators, etc.)

### **Social Development**

- Social impact analysis of infrastructure and rural development projects
- Employment – general, youth, women and minority- policies and programs
- Primary, secondary and vocational education programs
- Life-long learning adult training programs
- Health, social safety nets and childhood development programmes

### **Telecommunications and Technology Development:**

- Internet, web and e-government: analysis, design and management (traditional/agile)
- Project supervision and control of IT-based large-scale projects
- Telecommunication infrastructure: investment planning and supervision

### **Energy (both fossil fuels and renewables):**

- Studies and feasibility of investments (pipelines, hydropower, renewables- wind, solar, etc.)
- Oil and gas terminal design & construction supervision
- Portfolio management of renewable energy investments
- Cost consultancy and financial control



[www.tenstep.com](http://www.tenstep.com)

**References of the International Public Sector Practice (examples)**

<b>Project name</b>	<b>Funding Institution and Contact</b>	<b>Year started</b>	<b>Year Finished</b>
Barbados – National Competitiveness Strategy and Action Plan	BID- IKEI Timoteo Perez <a href="mailto:tperez@ikei.es">tperez@ikei.es</a>	March 2015	October 2015
Nigeria -Design and implementation of Result Based Management (RBM) Monitoring and Evaluation program for SURE-P program in Nigeria	Federal Government of Nigeria <a href="mailto:zakarilawal@yahoo.com">zakarilawal@yahoo.com</a>	Jan. 2015	June 2015
Nigeria - Pilot research on Orphans and Vulnerable Children (OVCs) in the South West and North Central regions of Nigeria – HIV project	United States Agency for ID (USAID)- Nigeria <a href="mailto:hkhamofu@sidhas.org">hkhamofu@sidhas.org</a> <a href="mailto:cgsana@sidhas.org">cgsana@sidhas.org</a>	2013	2014
Algeria- support to University-enterprise relations program	Ministry of Higher Education and Research EU –ACE Consulting <a href="mailto:Jreneses@aceconsultants.eu">Jreneses@aceconsultants.eu</a>	Dec. 2014	May 2014
Nigeria -Design and implementation of RMN Monitoring and Evaluation Program: Training and implementation	Kaduna State Government- Nigeria <a href="mailto:gandujickad@yahoo.com">gandujickad@yahoo.com</a>	2012	2013
Nigeria - Design and implementation of Scaling up the performance capacities of Kaduna State Local Government Inspectorate System	Kaduna State LGA- Nigeria <a href="mailto:Emma.enanche@yahoo.com">Emma.enanche@yahoo.com</a>	2012	2013
Nigeria- Federal Government Policy Skill Gap analysis and training	DFID (FEPAR project). Nigeria <a href="mailto:sunom@feparnigeria.org">sunom@feparnigeria.org</a>	2014	2015
Nigeria -Development of National Monitoring and Evaluation Manual and training for federal MDAs	DFID (FEPAR project)- Nigeria <a href="mailto:sunom@feparnigeria.org">sunom@feparnigeria.org</a>	July 2014	Dec. 2014
Nigeria - Drivers and Blockages in Nigeria Public Sector Reform and Accountability Research:	DFID Nigeria <a href="mailto:T-Raappana@dfid.gov.uk">T-Raappana@dfid.gov.uk</a>	July 2014	Dec. 2014
Nigeria- Review of DFID Focus on “Voice and Accountability”	DFID Nigeria <a href="mailto:o-ebegonye@dfid.gov.uk">o-ebegonye@dfid.gov.uk</a>	2010	2011
Nigeria- Design of the United Nations Development Assistance Framework (UNDAF)	UNESCO, Nigeria	2006	2007
Nigeria - Monitoring and Evaluation of Fadama II project – Kaduna State	World Bank, Nigeria	2006	2007
Nigeria- Development of the Kaduna State Economic Empowerment and Development Strategy KADSEEDS. Performance Assessment of KADSEEDS.	Kaduna State Government, Nigeria	2004	2006
Nigeria- Mobilization for SEEDS and NEED in the North Central, North West and North Eastern State.	World Bank, DFID and NPC, Nigeria	2004	2006
Nigeria- IT Training for all Hon. Justices and other Staff of Court Appeal Nigeria	Federal Government of Nigeria	2003	2007



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Jamaica, Barbados- Training on Project management for Results (PM4R)	IDB; PM4Results Unit Ricardo Sanchez Orduña <a href="mailto:ricardos@iadb.org">ricardos@iadb.org</a>	June 2014	Dec. 2014
Turkey- support to industrial SMEs and investment in 6 regions for Chambers of Commerce Federation and Ministry of Industry and Trade	EU - Steinbeis GmbH Germ/ GDSI Ireland <a href="mailto:Angelika.meier@steinbeis.de">Angelika.meier@steinbeis.de</a>	June 2008	Nov. 2011
Mozambique – evaluation of the Business Climate improvement strategy and program for	Ministry of Industry of Mozambique - EU - Ecorys Holland , Kim Groenewegen <a href="mailto:fwc@ecorys.com">fwc@ecorys.com</a>	July 2012	Dec. 2012
Mozambique – appraisal of a project to support industrial investments	EU - Ecorys Holland, Kim Groenewegen <a href="mailto:fwc@ecorys.com">fwc@ecorys.com</a>	Jan. 2010	Dec. 2010
Caribbean and USA - Training and coaching on project management for Results (PM4R) for IDB-funded programs in various Caribbean countries plus program officers at IDB US offices	IDB; Ricardo Sanchez Orduña <a href="mailto:ricardos@iadb.org">ricardos@iadb.org</a>	Dec. 2012	Oct. 2014
West Africa- Formulation of the ECOWAS and WAEMU regional trade program for the 10 <sup>th</sup> EDF EU facility	EU- Ecorys Holland, Kim Groenewegen <a href="mailto:fwc@ecorys.com">fwc@ecorys.com</a>	Sept 2013	Nov 2013
Macedonia - training in IPA funds management, PCM and project feasibility to staff of chambers, associations and of 10 government ministries	EU - Ecorys ; Kim Groenewegen <a href="mailto:fwc@ecorys.com">fwc@ecorys.com</a>	Jan. 2005	Sept. 2008
Malta – innovation training for the Science and Technology Committee (Ministry of Science and Education)	Caroline Pavia <a href="mailto:info@emcs.com.mt">info@emcs.com.mt</a>	Jan 2004	July 2004
Romania- Design and support of industrial clusters for Ministry of EU Integration and SME agency	EU- Eurecna; <a href="mailto:beffa@eurecna.it">beffa@eurecna.it</a>	Sept. 2007	Feb. 2008
Romania - Energy and industrial Development in six Mining regions for Ministry of Natural Resources	World Bank- Enterprise Limited; Maria Aparicio <a href="mailto:mariaa@tenstep.es">mariaa@tenstep.es</a>	Sept. 2004	Oct. 2007
Romania- training in project appraisal and management of industrial and energy investments in all 8 regions for Ministry of EU integration	EU - Ecorys ; Kim Groenewegen <a href="mailto:fwc@ecorys.com">fwc@ecorys.com</a>	July 2006	Sept. 2008
Slovak Republic- TA to the Government SME support agency (NADSMEC) to further investment and enterprise matchmaking with the EU	UE; Corporate Solutions SA Maria Aparicio <a href="mailto:mariaa@tenstep.es">mariaa@tenstep.es</a>	Jan. 2002	Dec. 2002
Slovenia- technology and incubation investment strategy for government	EU. Ministry of Economy ; Maria Aparicio <a href="mailto:mariaa@tenstep.es">mariaa@tenstep.es</a>	Jan. 2001	Sept. 2002
Malta- Small business competitiveness program management for Malta Enterprise (formerly IPSE Ltd.), the Government economic development agency	EU- Malta Enterprise; Corporate Solutions Maria Aparicio <a href="mailto:mariaa@tenstep.es">mariaa@tenstep.es</a>	Oct. 2001	Oct. 2002
China- training on project appraisal and finance to the government-owned Industrial and Commercial Bank of China (ICBC) international project finance Dpt.	ADB- DFC SA; Jose Luis Mombru <a href="mailto:ilmombru@bcn.thedfcgroup.com">ilmombru@bcn.thedfcgroup.com</a>	Sept. 1999	Feb. 2000



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